



### Two Sides of Finance

### Finance Director

- Admin
- Risk Management

# Tax Administration "Assess and Collect the Taxes"

- Revenue
- Real Estate
- Treasury

#### Financial Management "Keep the Books"

- Accounting
- Purchasing
- Pension



# Kendel Taylor

Finance Director

- BA, Albright College
- MPA, Virginia Tech
- Former Assistant Budget Director
- Former Budget Analyst
- With the City since 1995





### Kevin Greenlief

- Assistant
   Director,
   Revenue Division
- BA, University of Virginia
- MPA, George Mason
- Retired Director,
   Department of Tax
   Administration, Fairfax
   County
- With the City since 2016





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# Tax Administration "Assess and Collect the Taxes"

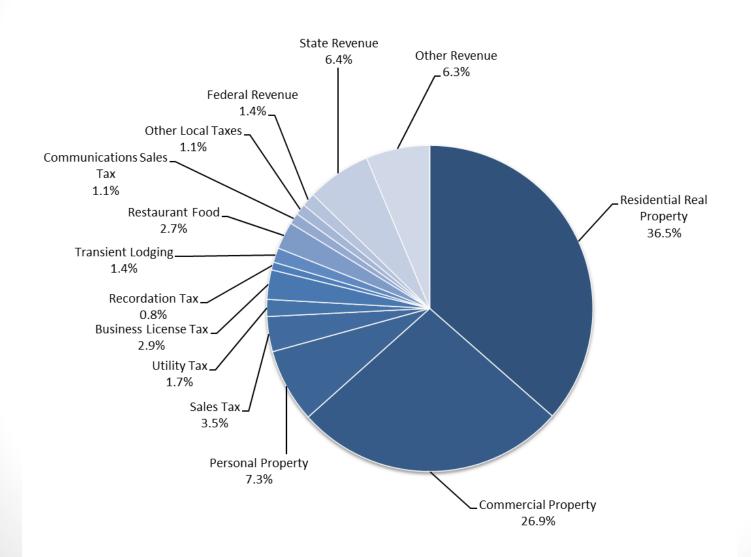
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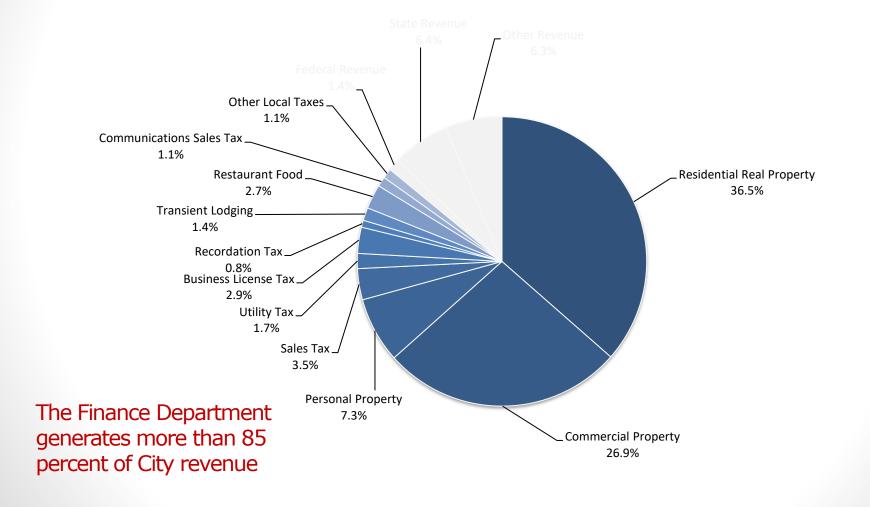


# FY 2021 City Revenue



# City Revenue Generated by the Finance Department







#### Revenue Division

#### Car Tax Team

- Car Tax assessments
- Previously handled Decals
- Customer Service

#### Business Tax Team

- BPOL, BPP
- Meals, Transient Lodging, Admissions
- Appeals
- Permit Center- One Stop Shop

#### Discovery and Collections Team

- RADAR (Research And Discover All Registrations)
- Discovery & Collection Tools



## Revenue Key Figures

- FY 2021 Budget: \$3.4 million
- FY 2021 FTE: 30

- Assess approximately 130,000 vehicles
- Nearly 12,500 business licenses
- Real estate and personal property tax collection rate— 99.3% in FY 2020



### Real Estate Division

- Annually assess every property in City
- Manage appeals
  - Administrative
  - Board of Equalization
- Maintains official tax roll



# Real Estate Key Figures

- FY 2021 Budget: \$1.3 million
- FY 2021 FTE: 12
- Approximately 46,262 parcels assessed in CY 2021
- Average residential property value in CY 2020 is \$615,858
  - Single family: \$839,961
  - Condo: \$375,070



## Treasury Division

- Accounts receivable
- Processes payments from many sources
  - in person
  - online
  - mail and lockbox
  - dropbox
- Customer Service
- Creates and mails all tax bills
- Manages daily City cash flow and investments



# Treasury Key Figures

- FY 2021 Budget: \$2.6 million
- FY 2021 FTE: 16.5
- Collected more than \$800 million in payments in FY 2020
  - \$446 million Real Estate
  - \$ 55 million Car Tax, Decals and BPP
  - \$ 36 million BPOL



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## **Accounting Division**

- General Accounting
  - Accounts payable
  - General ledger maintenance and management
- Financial Reporting
  - Comprehensive Annual Financial Report (CAFR)
  - Council, Senior Management, Governmental
- Payroll
  - Generates all City paychecks
- Annual Audit



# Accounting Key Figures

- FY 2021 Budget: \$2.7 million
- FY 2021 FTE: 16.75

- More than 75,000 paychecks annually
- More than 36,000 vendor payments
- Alexandria's CAFR- GFOA's Certificate of Excellence for more than 40 years



# Purchasing Division

- Competition
  - Lower prices
  - Equal access for all vendors
- Small purchases
  - Less than \$5,000
  - Pcards
- Large purchases
  - More than \$5,000
  - Structured processes to increase competition



# Purchasing Key Figures

- FY 2021 Budget: \$0.5 million
- FY 2021 FTE: 11
- In FY20, completed 47 formal solicitations
- Managed 742 active contracts
- Issued more than 2,000 purchase orders
- Recovered more than \$242,000 from surplus property and impounded auto sales



#### Pension Division

- Retirement Administration
  - Assists employees navigating the City's mandatory and voluntary retirement plans
  - Assists employees filing for retirement
- Pension Administration
  - Staffs City's three Pension Boards
  - Invests pension financial resources in accordance with Boards' direction



# Pension Key Figures

- FY 2021 Budget: \$1.0M
- FY 2021 FTE: 6
- Administers seven retirement plans and one other post employment benefit (OPEB) trust
- Coordinates with Virginia Retirement System (VRS)
- Over \$560 million in assets
- Manages 4,125 participants spread across the multiple plans



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### **Admin Division**

- Department Oversight
  - Finance Budget
  - Human resources and IT
  - Communications
- Financial Management
  - Enterprise Resource Planning (ERP)
  - City Council monthly financial reports
  - Supplemental budget appropriations
  - Manages City Debt Financing
  - Fiscal Analysis and Revenue Forecasting
- Risk and Claims Management
  - Monitors City Risk Trends, Trains City staff
  - Managers general liability, Workers Comp Claims
  - City is Self-Insured; Use of "Umbrella" policies



# Admin Key Figures

- FY 2021 Budget: \$1.5M
- FY 2021 FTE: 12
- Facilitates and supports the work of the Department
- Establishes department policies
- Final adjudicator of tax laws
- Handles 200 worker's comp claims and 100 liability claims annually



# Finance Department Values



## Financial Stewardship

- Without fair, accurate, and efficient tax collection, the City could not operate
- Accurate, complete, and timely financial management enables us to get the most out of our money
- We manage the City's financial resources on behalf of our community
  - We are stewards and keepers of the public trust



#### **Customer Service**

 Along with police officers and solid waste collectors, Finance is the Face of the City—

**Daily Interactions with the Public!** 



## The Finance Department



How can we help you?